**DIRECTOR OF STRATEGIC DEVELOPMENT**

**POSITION OPENING**

The Hampton Roads Workforce Council (HRWC), in tandem with the Greater Peninsula Workforce Board, is seeking qualified applicants for the position of Director of Strategic Development. This key new role will generate and lead the coalescence of the industry talent requirements that our team collects with the regional education and training programs that are designed to meet those needs. This role will ensure that the supply meets the specific demand signal through a wide variety of training, apprenticeships, internships, and other programs, all tailored specifically to fulfill what employers indicate they must have. At the same time, this position will lead the development and execution of a plan for continued sustainability for this division for many years to come.

The role will be an integral part of the HRWC’s new Talent division and a key member of a dynamic team. More information can be found on the HRWC website:

<http://www.vcwhamptonroads.org/wp-content/uploads/2020/11/Talent-Division-Overview.pdf>

The position carries excellent benefits, including the Virginia Retirement System. The full job description is posted on our website at [www.vcwhamptonroads.org](http://www.vcwhamptonroads.org) under About Us/Careers.

To apply, applicants must submit:

* a resume
* cover letter
* three (3) references
* salary requirements

Please submit them to Hampton Roads Workforce Council, 999 Waterside Drive, Suite 1314, Norfolk VA 23510 or e-mail to [resumes@vcwhamptonroads.org](mailto:resumes@vcwhamptonroads.org). **This position is open until May 17, 2021.**

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